

CREDIT MANAGEMENT INSTITUTE OF IRELAND

FACT SHEET



Training and education are an important part of a person's personal and career development. As individuals you will become more effective in your job leading to greater job satisfaction.

The adage "what if we train them and they leave? What if we don't and they stay?" is even more appropriate today as we can add "what if we train them so that they can stay".

FOR ALL

CMII support career development through education, advice and community support.

Processes and the environment people work in change at an increasing rate. To support this CMII provide three levels of education or training.

The Basics. Aimed at those who wish to develop their skills. A short course over 5 lectures which will give you the technical understanding of the work.

Diploma. If you are in a role or aspiring to greater things, then the Diploma in Credit Management is for you. This course will further develop your skills and styles, which you will need along with the knowledge to manage successfully. Subjects covered are Credit Management, Credit Risk Assessment, Collections and Law.

Advanced Diploma. Taking it to the next management level. Manage risk, manage the function, manage yourself.

Please ask us about these courses. For yourself or for your staff. Other short courses are available which we can discuss. The above courses are run through Blended Learning. There will be zoom calls, notes, workbooks, and support. All depending on the level you are studying. If interested in discussing, please contact us directly.

CMII WEBSITE

or email info@cmii.ie
or just to talk call +353 876477024.

COURSE MODULES

- 1. Self-Management.
- 2. Team Management.
- 3. Manage the Function.
- 4. Internal Reporting
- 5. Management Reporting
- 6. Managing individuals
- 7. Building your confidence
- 8. Time Management
- 9. Goal setting and achievement
- 10. Managing High Risk Accounts
- 11. Managing your boundaries.